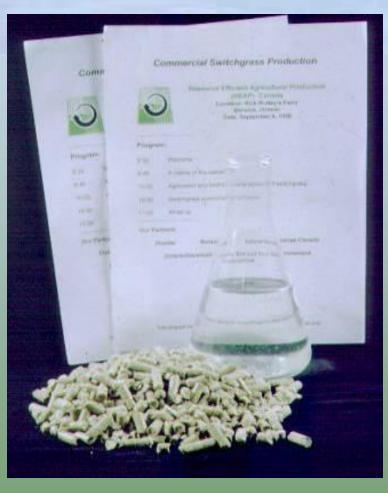
Developing Market Opportunities for Warm Season Grasses in Ontario



Resource Efficient Agricultural Production (REAP)-Canada Ste Anne de Bellevue, Quebec

www.reap-canada.com

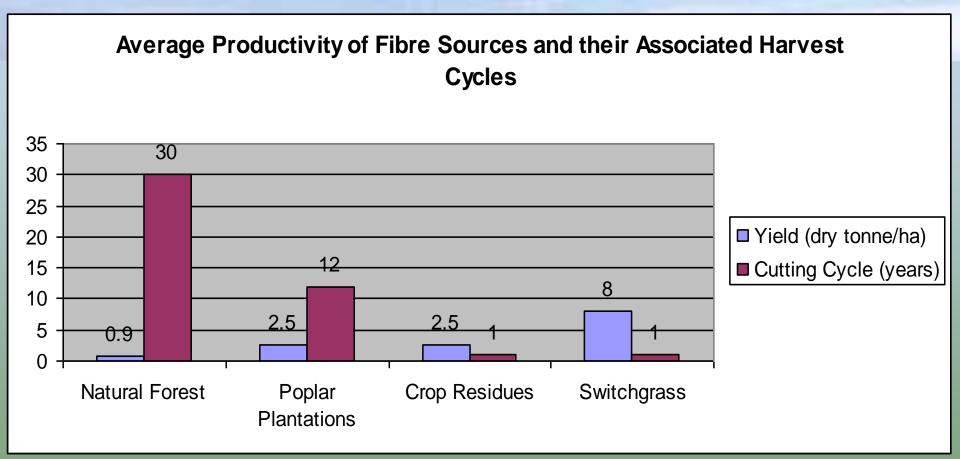
Warm Season Grasses: Multi-use Biomass Crops in Ontario



- 1. Biofibre
- Livestock bedding
- "Straw bale" housing
- Mushroom production
- Paper/cardboard
- Composites
- 2. Bioenergy
- Biofuel pellets and briquettes



Farming Fibre Has a Promising Future in Ontario





Switchgrass for Straw Bale Housing

- First house in Canada made from switchgrass in 2000 in Kanawakhe, QC
- ~ 15 houses in Canada
- Advantages over straw
 are its is dry, less prone
 to decomposition (low
 N) and has less pest and
 rodent issues





Switchgrass for Livestock Bedding

- Absorption properties at least as good as wheat straw
- Usually drier than cereal straws
- Good structural strength prevents the pack from

going lumpy

- Adequately soft if pre-chopped
- Doesn't rot as quickly





Switchgrass pulping quality

Kraft Pulping of Individual Components of Switchgrass

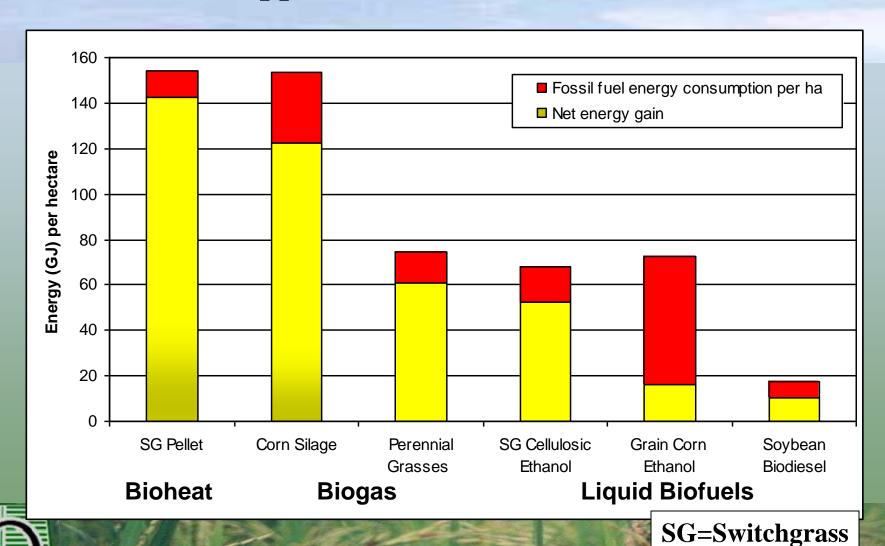
	Stems	Leaves	Sheaths
	%		
Total yield	50.2	39.8	45.5
Brightness	45.3	26.6	38.3

Goel et al. 1995

 High cellulose content and longer fibre length make grass stems a high quality fibre for pulping and other applications



Harvesting Energy from Ontario Farmland for Biofuel Applications (Samson et al. 2008)



reap-canada.com

Governments Intervening Unfairly in Bioenergy Markets

- Ethanol subsidies by provincial and federal governments effectively create a corn price subsidy and drive up land rentals
- US subsidies for wood residue utilization (\$45/ton) and stimulus spending on plants creating wood pellet glut
- Wood pellet sector in Canada receiving capital grants, lots of building happening
- Ontario values green power but not green heat (no subsidy)
- Feds don't value renewable energy



Two Main Energy Market Options



- Grass briquettes/cubes maybe best fit for commercial and industrial boilers
- High quality C4 grass pellets could be developed for residential pellet applications



Prairie Bioenergy in Manitoba

 Marketing flax shive, wood and straw cubes into commercial boiler market



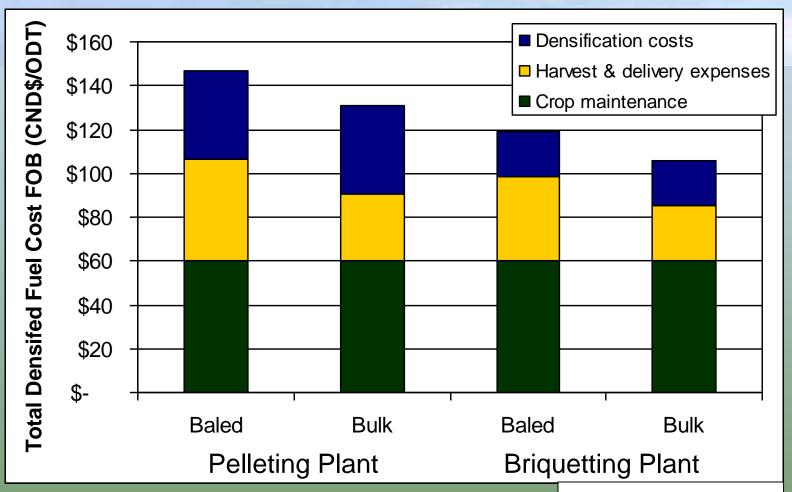


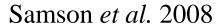






Estimated Densified Fuel Costs in Ontario

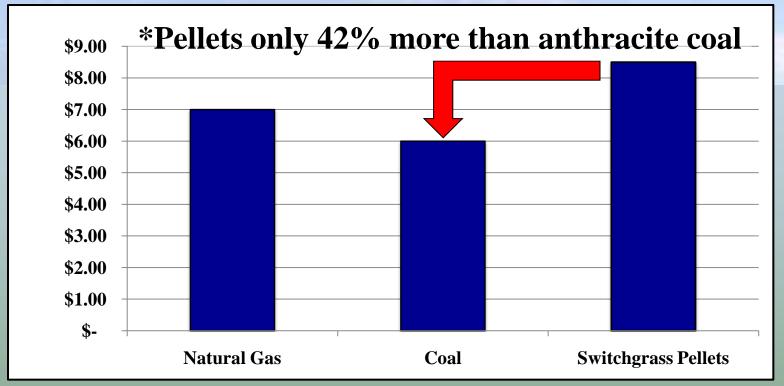






Greenhouse Heating Comparison

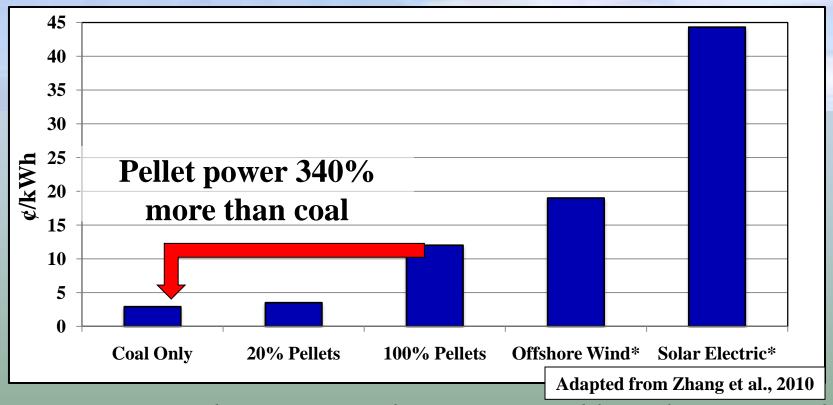
(fuel cost prior to conversion)



- \$40/tonne pellet or grass subsidy would close the gap
- Coal-\$180/tonne @ 13,000btu/lb=30GJ/T; SG Pellets \$150/T @ 7% moisture=17.5GJ/T



Electricity Costs in Ontario



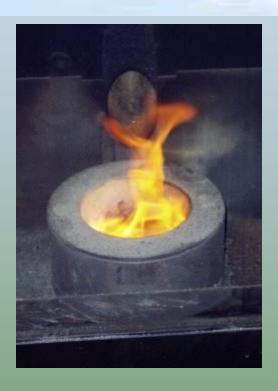
- If Ontario can pay big premiums for new renewables, why not CHP from energy crops which is likely our best long term biomass power option?
- Ontario's FIT Program: Wood pellets @ \$160/tonne or Agri-fibre pellets
 @ \$150/tonne



WSG Pellet Burning Stoves









Residential pellet industry

- Typically wood pellets FOB plant \$3.75-4.00/bag and retail \$5.75-6.00
- High quality grass pellets could sell for 10% less and find a premium value market if multi-fuel stoves can burn them
- Need R & D on biomass quality





Swedish consumer priorities in ranking heating systems (Mahaptra and Gustavsson, 2009)

- Annual cost of heating
- Functional Reliability
- **■** Convenience



Pellets last in functional reliability and convenience, but provide good economy and technology improving Lesson for Canada: we need to work on reducing fuel costs, more robust equipment and move to bulk handling



Ash and Energy Content of Overwintered Switchgrass

Plant Component	Ash Content	Energy Content (GJ/ODT)
Stems	1.03%	19.6
Seed Heads	2.38%	19.5
Leaf Sheaths	3.07%	18.7
Leaves	6.98%	18.4

*Overall weighted SG average ash content of 2.75% and 3.25% on sandy and clay sites respectively



Big Bluestem: a Lower Ash Pellet than Switchgrass?

Big Bluestem

Native ecovars 60% stem



Switchgrass

Native ecovars 45-50% stem







Can We Make a Wood Pellet Substitute from Grass?

■ Need to keep stems somewhat thin (3.5-5 mm thick and stem wall (0.7mm thick) (thick stems like miscanthus problematic for aerosol pollution)

■ Cultivate on sandy soils (have lower silicic acid content than clay

soils which makes lower ash fuels)

Increase stem fraction through breeding and species choice

■ Separate stems from leaves through air fractionation



A Dynamic Global Pellet Market

- Market has expanded rapidly in recent years
- Production expanding faster than consumption causing short term glut: need consumption support
- In 2009 Europe had 650 plants producing 8.5 million tonnes (4% production increase in 2009)
- North American production increasing at 25-35%/yr (1.1 million tonnes in 2001 to 3.2 million tonnes in 2008)
- NA consumption increase is marginal



Carbon market uncertainty

- Failure of Copenhagen
- No appreciable interest by the federal government and the US has fiscal constraints
- Post-Kyoto (2012), no agreement
- Carbon prices in Europe declining and so is the Euro
 - ◆ 2008 carbon was worth 18.87 Euros/tonne
 - ◆ 2009 carbon was worth 11.40 Euros/tonne
 - ◆ Jan 2011Presently 11.30 euros/tonne (\$15.40/tonne CO2)





Export Pellet Market to Europe is Challenging

- Bulk industrial prices delivered into Rotterdam (fall 2009) 122 euro/tonne (~\$171/tonne)
- Carbon and euro value decline having a major impact on the viability of the export market
- Roughly a tonne of pellets in a power offset was worth \$60 in 2008 and now \$30 in 2011



Conclusion

Fibre Markets

- Fibre markets offer the greatest short term economic opportunities
- Need strong R & D effort to develop the opportunity

Energy markets

- Market needs government intervention to develop
- Ontario and federal governments need to strengthen their policy interventions in bioenergy sector
- Need comprehensive R & D effort to develop market opportunities

